

## Domestic Embroidery Wholesale Price List

STITCHES	24	72	144	288	500	1000	3000	5000	10000
	PIECES	PIECES	PIECES	PIECES	PIECES	PIECES	PIECES	PIECES	PIECES
<b>UNDER 5000</b>	2.76	2.28	1.8	1.56	1.5	1.32	1.26	1.2	1.14
<b>5001 - 6000</b>	3.08	2.61	2.13	1.88	1.8	1.59	1.52	1.44	1.37
<b>6001 - 7000</b>	3.41	2.93	2.45	2.19	2.1	1.85	1.77	1.68	1.6
<b>7001 - 8000</b>	3.74	3.26	2.78	2.5	2.4	2.12	2.02	1.92	1.83
<b>8001 - 9000</b>	4.06	3.58	3.1	2.81	2.7	2.38	2.27	2.16	2.06
<b>9001 - 10,000</b>	4.38	3.9	3.42	3.12	3	2.64	2.52	2.4	2.28
<b>ADDITIONAL PRICE PER 1K STITCHES AFTER 10K</b>	0.33	0.33	0.33	0.32	0.3	0.27	0.26	0.24	0.23

### 3D EMBROIDERY

Additional \$2.20 per piece. Maximum Size: 4.5" W x 2.25" H.

### APPLYING STICKER/TAGGING

\$0.18 per service & item, price does not include stickers or tags. Stickers and tags provided by customer.

### ARTWORK CHARGE

Quoted on a per-job basis. Please e-mail artwork for quote.

Prefer camera ready artwork in ".tiff, \*.jpg, \*.eps, \*.pdf files at 300 dpi.

### CLAIMS

Claims for shortages or defective merchandise must be made within five (5) days of receipt.

### COLOR CHANGE CHARGE

\$6.00 per color change on the same design.

### COPYRIGHT LAWS

We assume when artwork is submitted for reproduction in producing an order that the artwork was submitted in full compliance with the laws governing copyright, trademark, etc. Purchasers, by placing these orders, agree to hold us harmless for any damages and/or costs arising under these laws as a consequence of our use of artwork.

### CUSTOMER DIGITIZED FILE

Sample is required. If refused, customer will be responsible for edit, sample, and first run charge when production machines are stopped due to bad quality tape.

### DAMAGE ALLOWANCE

Industry damage allowance is 3% of order. Please order extra pieces as needed.

### DIGITIZING CHARGE

\$10.00 per 1,000 stitches, minimum charge \$40.00.

FREE DIGITIZING on embroidery orders over 48 pieces applies only on OTTO products.

(FREE Digitized files can be purchased at the regular rate if customer needs the file emailed for their records)

One embroidered swatch will be provided FREE, shipping freight extra for each digitized order.

### DROP SHIPMENT

\$6.00 per additional location,

### EDIT CHARGE

\$42.00 per design. Maximum up to 10,000 stitches,

### ESTIMATED PRODUCTION

3-7 working days after final approvals and deposit are received.

NOTE: Delivery date may vary depending on quantity and design. In the event of a natural disaster, we

will not be liable for delays.

#### **MAXIMUM COLORS**

8 colors.

#### **MAXIMUM SIZE (APPROXIMATELY)**

**Cap: Front: 5" W x 2.25" H Back: 3,5" W x 1.25" H Side: 2.5" W x 2" H**

**Sun Visor: Front: 3.5" W x 1.25" H**

**Apparel: 14" W x10" H**

**Tote Bag: 7.5" W x 7.5" H Grocery: 6" W x 7.5" H**

For more sizing information and options see pages 50, 51.

#### **METALLIC THREAD**

Additional \$0.072 per 1,000 stitches, minimum charge \$0.30.

#### **MINIMUM ORDER**

12 pieces per style, color, size, design, and location.

#### **MISC. CHARGES**

Specialized items will incur an additional charge.

Fedoras/Cowboy \$0.36 per piece - Wrist Bands \$0.12 per piece.

#### **NEON THREAD**

Additional \$0.04 per 1,000 stitches, minimum charge \$0.18.

#### **OVERSEAS EMBROIDERY**

Minimum 144 pieces for headwear. Minimum 2000 pieces for apparel. Please call for quote.

Estimated delivery is 2-1/2 to 3 months after final approvals and 50% deposit are received.

NOTE: Delivery date may vary depending on quantity and design.

#### **PAYMENT TERMS**

Minimum 50% non-refundable deposit, subject to credit approval. Balance on credit card (Visa, MasterCard and Discover Card) or C.O.D. cashiers check.

#### **PERSONALIZATIONS**

Additional \$10.00 each per product and location.

Maximum Size: 3.5" W x 1" H.

#### **POLY BAG**

Quoted on a per-job basis. Please call for quote.

#### **PRE-PRODUCTION SAMPLE**

\$12.00 per location/ logo (Product NOT included in price). Maximum up to 10,000 stitches.

#### **PRICE**

FOB ONTARIO, CALIFORNIA

Quantity break price is restricted to the same design and item only. Merchandise will be shipped at prices in effect at the time ordered. Prices are subject to change without notice,

#### **RUSH CHARGE**

May vary based on production and quantity, minimum charge \$50.00.

#### **SEWING PATCHES**

Quoted on a per-job basis. Please call for quote. Patches provided by customer.

#### **SEWING PRIVATE LABEL/REMOVE**

Quoted on a per-job basis. Label provided by customer.

#### **SHIPPING**

Once any merchandise leaves our warehouse, we are not responsible for the delay of any freight carrier.

- No cancellation allowed once order is processed and approved.
- Customer requesting any specific name brand thread/thread color may incur additional charges.
- All checks returned will be charged a \$20.00 handling fee.
- We accept most garments provided to us by customers, when combined with any otto product.